

CITY OF ST PAUL  
PO BOX 901  
SAINT PAUL ISLAND, Alaska 99660-0901

Attention: PHIL ZAVADIL

**RE: Quote 276947-01 – SOURCEWELL MEMBER PRICING, CAT CONTRACT # 032119, CITY OF ST. PAUL MEMBER # 132801**

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

One (1) New Caterpillar Model: 963 Track Type Loader with all standard equipment in addition to the specifications listed below:

**STOCK NUMBER:** TBD - NEW

**SERIAL NUMBER:** TBD - NEW

**YEAR:** 2023

**SMU:** NEW

**STANDARD EQUIPMENT**

**POWERTRAIN**

Fan radiator, electronically controlled, hydraulically driven, temperature sensing, on demand	Electric fuel pump
Electro Hydrostatic Control (EHC) for transmission	Water separator
Engine idle shutdown	Starting aid, glow plug
Auto engine speed control	Caterpillar extended life coolant
Sprocket rims, with replaceable bolt-on tough steel segments	Oscillating track roller frames
Guards, sprocket	

**ELECTRICAL**

Alternator, 24 volt, heavy duty	Switch, main disconnect
Alarm, backup	Starter, electric (heavy duty, 24 volt)
Horn, electric	4 halogen lights : 2 facing forward, roof mounted, 2 facing rearward, integrated in the air conditioner unit
2 heavy duty batteries, high output, maintenance free, 1120 CCA	

**OPERATOR ENVIRONMENT**

Pressurized, sound suppressed, ROPS/FOPS	Storage compartments under left armrest
Cab with tinted glass and right side sliding window	Document holder on right console
Air conditioning and heating	Floor mat, rubber, heavy duty
Heater / defroster with automatic temperature control and automatic blower control	Windshield washers and wipers, multiple speed front and rear
Armrests, adjustable	Durable metal roof
Electro Hydraulic, seat mounted control levers with faster processing	Implement lock-out switch
Seat belt, retractable, with buckling indicator on dash	Durable metal fender
Mirror, rearview, inside, adjustable	Rearview HD camera
12v Power outlet and USB port 5V supply	10" color touchscreen display with integrated rear camera display and machine slope indicator
Coat hook	

**OTHER STANDARD EQUIPMENT**

Sound suppression, exterior	Guards, full bottom
Z-bar loader linkage	Ecology drains on hydraulic oil tank
Load sensing implement pump with variable displacement	Product Link ready
Implement cylinders with sensors	Oil sampling valves
Operator programmable lift and tilt kick outs	Hoses, Caterpillar XT
Engine enclosure with lockable doors	4 x 2 Easy tie-down points on chassis
Radiator core 6.5fpi, debris resistant	Implement oil return filter in hydraulic tank
Hinged radiator guard and swing out fan	

**MACHINE SPECIFICATIONS**

963 TRACK LOADER	561-4700
WASTE HANDLING PACKAGE, HDXL	568-0997
ON DEMAND REVERSING FAN	573-8266
ENGINE AIR PRECLEANER, TURBINE, W/SCREEN	566-0323
IDLER GUARD	3W-8578
22" DOUBLE GROUSER TRACK SHOES, HDXL, WITH CENTER HOLES	619-9054
ADDITIONAL LIGHTS	587-0518
DELUXE CAB	574-5821
DELUXE SEAT	578-7640
PREMIUM RADIO (24V)	590-3290
REAR CAMERA	574-7874
TRANSMISSION CONTROL, JOYSTICK STEER, SKID STEER STYLE CONTROLS	576-3199
3.90 CYD GENERAL PURPOSE BUCKET WITH BOLT ON CUTTING EDGE	611-9114
COLD WEATHER PKG. 120V	589-6993

LED FLASHING BEACON	593-4672
CAB AIR PRECLEANER	577-4087
LIFT CYLINDERS GUARD	261-4228
TILT CYLINDER GUARD	276-0160
BOTTOM / FINAL DRIVE GUARD	276-0158
FULL LENGTH TRACK GUIDE GUARD	605-0919
REAR STRIKER BARS	337-3082
CAT FUSION QUICK COUPLER	625-6849
-58F ANTIFREEZE	0G-6009
5.2 CYD GP WASTE HANDLING BUCKET	491-5974
8' PALLET FORKS	520-7981
1 PAPER SET OF PARTS AND SERVICE MANUALS	
NEW MACHINE PREP / WINTER PREP	
5 YEAR / 2500 HOUR CAT PREMIER WARRANTY - TECHNICIAN TRAVEL TIME & MILEAGE NOT INCLUDED	
FREIGHT FROM FACTORY, FOB SEATTLE DOCKSIDE - CUSTOMER TO PROVIDE BARGE BOOKING # PRIOR TO SHIPPING	

NEW 2023 CAT 963 TRACK LOADER LIST PRICE	\$716,726.00
2023 SOURCEWELL CONTRACT DISCOUNT – 22% OFF LIST PRICE	-\$157,679.00
SUBTOTAL	\$559,047.00
<b>NON-CAT PRICE LIST ITEMS</b>	
FREIGHT FROM FACTORY, FOB SEATTLE, WA DOCKSIDE	\$4,100.00
NEW MACHINE PREP / PDI – INSTALL AND TEST ALL ATACHMENTS	\$9,700.00
1 PAPER SET PARTS AND SERVICE MANUALS	\$1,200.00
1 DAY OF ON-SITE OPERATOR TRAINING	\$0.00
5 YEAR / 2500 HOUR CAT PREMIER WARRANTY	\$5,200.00
<b>TOTAL</b>	<b>\$579,247.00</b>

**WARRANTY**

Standard Warranty:	CAT 1 YEAR NEW MACHINE WARRANTY - TECHNICIAN TRAVEL TIME AND MILEAGE NOT INCLUDED
Extended Warranty:	5 YEAR / 2500 HOUR CAT PREMIER WARRANTY - TECHNICIAN TRAVEL TIME AND MILEAGE NOT INCLUDED

Accepted by \_\_\_\_\_ on \_\_\_\_\_

---

**Signature**

We wish to thank you for the opportunity of quoting your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Steven Fisher  
Machine Sales Representative  
Cell: 907-748-7540  
SFisher@NCMachinery.com